

BUSINESS NEWS



News and events for local businesses

FEBRUARY 2018

FEBRUARY HIGHLIGHTS

- **New business - Climbing Hangar Plymouth opens in March**
 - **Expanding Plymouth company Delt employing up to 600 people**
 - **Babcock International Group predicting record profits**
 - **Knight Scientific part of 3million euro project to fight cancer tumours**
 - **The National Family Business Awards 2018 open for nominations**
 - **Talking business event – challenges for the retail sector**
 - **Plymouth Workspace Week -19th to 23rd March**
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NEWS



Plymouth gains new world-class bouldering wall as climbing rises in popularity with the sports inclusion in the 2020 Tokyo Olympics

The dedicated bouldering wall is housed in what was the Hovis bread factory in Honicknowle. Measuring 15,000 square feet, the Climbing Hangar Plymouth will provide world-class facilities to seasoned climbers as well as those new to the sport. Find out more, [click here](#)



Plymouth firm Delt to create 450 new jobs

Delt Shared Services is expanding so fast it wants to employ up to 600 people within a 'couple of years'. Delt Shared Services has seen turnover hit £15million and now employs 140 people. Find out more, [click here](#)



Next stage of cutting-edge marine project that will bring 200 jobs to begin

The marine industrial hub will create 200 jobs on Plymouth's waterfront. Plymouth City Council has made a commitment to fund phase two of the ambitious Oceansgate project at Devonport – Find out more, [click here](#)



Medical boffins in Plymouth are working on a 'light bulb' cure for brain cancer

Knight Scientific is part of a 3million-euro project to combat the sort of tumour afflicting Tessa Jowell. Knight Scientific, based in Wolseley Road, is working on an amazing project which aims to fight tumours by introducing light emitting molecules into the brain. Find out more, [click here](#)



Babcock International Group predicting record profits

Engineering giant gets more profitable but says income is hampered by sluggish MoD. Devonport dockyard operator Babcock International Group plc is expecting a record year with profits larger than expected – even though turnover will be less than predicted. Find out more, [click here](#)



New 'Custom-built' Skills for Princess Yachts Employees

Employees at luxury yacht manufacturer Princess Yachts are being offered the chance to learn a new trade thanks to an innovative joinery course designed in partnership with City College Plymouth. Find out more, [click here](#)



Growing numbers of South West businesses are discovering the benefits of a Knowledge Transfer Partnership (KTP)

Over the last five years, the University of Plymouth has helped South West businesses access approximately £2million of investment for Knowledge Transfer Partnership (KTP). Find out more, [click here](#)



Over half a million small businesses helped by Growth Hubs

England's 38 LEPs (local enterprise partnerships) have released news of the positive impact of growth hubs on business start-up, growth and survival rates. Since the launch of the Growth Hubs, engagement totals 582,815 small businesses, as well as supported around 11,460 people to start their own business. Find out more info about your local HOTSW Growth Hub [click here](#)



Plymouth newest school begins to take shape

Steel skeleton in place at £5m healthcare college due for completion in 2018 and the first student to apply for a place at Scott Medical and Healthcare College was a guest of honour at a bolt-tightening ceremony, which marks a significant milestone in the construction. Find out more, [click here](#)



Stunning new images show how £50m Hoe hotel and flats tower will look

Developer proposes changes to plan for double block on ex-Quality Hotel site. Striking new images show how the £50million condo and hotel development earmarked for Plymouth's Hoe will look when it is complete. Find out more, [click here](#)



Development at Bretonside - Plymouth

Progress report. Newsletter no 13. To find out the works that have been completed this week and also ongoing works at the development at Bretonside [click here](#)



Amazing new fly-through video takes you on a tour of Bretonside in 2019

The stunning animation reveals walkways, terraced seating and large restaurants. It's a building site at the moment but this awesome video flythrough show just how spectacular Plymouth's £48million cinema complex will look when it is finished. Find out more, [click here](#)



Plymouth to get Europe's first 360-degree cinema

Work about to start on £7m project which will allow people to experience sports and shows like never before. People will be able to watch sports matches, gigs, plays and even movies of places they will never get the visit on a screen that totally surrounds them. Find out more, [click here](#)



£25m Plymouth Range headquarters is a step closer to being built

Retail magnate's The Range firm signs vital legal deal. Chris Dawson's planned £25million Derriford HQ has moved a step closer to being built after vital legal agreements were signed. Find out more, [click here](#)



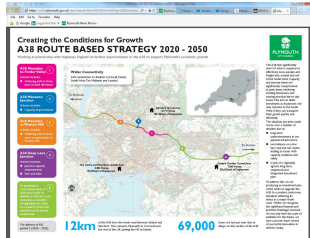
One man's rise from young apprentice to running a £659m company

Princess Yachts boss Chris Gates urges youngsters to follow his example and apply to be apprentices at the firm. He started out as an engineering apprentice but today Chris Gates is in charge of a £659million Plymouth company and says: "you can reach the top – just like me." Find out more, [click here](#)



R&D Tax Credits - A cash boost not to be missed!

For innovative businesses with an accounting year-end of 31 March, the deadline for claiming R&D tax credit for your 2015/16 accounting period is fast approaching. Did you know the average R&D tax credit value to SMEs is £61,314 – providing your company with a significant cash flow boost. Find out more, [click here](#)



Creating the Conditions for Growth. A38 Route Based Strategy 2020-2050

To address this we are producing an investment plan which seeks to upgrade the A38 to a modern, motorway standard, reflecting its status as a major trunk road. Find out more, [click here](#)



UK 5G Innovation Network – call for Advisory Board Members

The Department for Digital, Culture, Media and Sport (DCMS) is supporting the development of a UK 5G Innovation Network to bring together organisations across the 5G eco-system. The Network is being led by a consortium of delivery partners. Find out more, [click here](#)



Cyber attack: Plymouth businesses given lessons in self defence

The city's business leaders and IT professionals have been given expert advice to help defend our businesses against this ever-evolving threat courtesy of a free workshop delivered in partnership with Bluescreen IT and City College Plymouth. Find out more, [click here](#)



These guys have just opened Plymouth's first coffee roastery

Entrepreneur now aims to train baristas after expanding business Here's a businessman who enjoys the daily grind. Andy Baker has opened Plymouth's only specialty coffee roastery and is now dreaming of teaching the city how to make the perfect cup of Joe. Find out more, [click here](#)



Why Plymouth firms are heading to Russia for trade talks

Delegation set to visit twin city of Novorossiysk to boost post-Brexit export links. Plymouth business leaders are planning to visit to the Russian city of Novorossiysk to forge new export opportunities. Find out more, [click here](#)



England cricket captain Heather and Plymouth street dance leader Toby receive New Year's Honours

Heather Knight and Toby Gorniak lead city contingent in New Year's Honours list. A street-dancing coach, the captain of the England women's cricket team and a marine professor are among the inspiration people from Plymouth that have been recognised in the New Year's Honours list. Find out more, [click here](#)



Why this man will be key for the future of Plymouth's waterfront

Nick Buckland takes over as chair of organisation representing nearly a thousand city businesses. A highly experienced businessman who has headed major organisations is now at the helm of a body which represents nearly a thousand waterfront businesses and will be key in the run up to Mayflower 400. Find out more, [click here](#)

BUSINESS SUPPORT

FREE Mentoring Support to Grow Your Business in the Region

The Growth Support Programme is an EU funded support package for ERDF Eligible businesses based in Devon, Plymouth, Somerset and Torbay. The programme offers an initial 3 hour diagnostic to businesses wishing to grow or expand. Find out more, [click here](#)

Test your Innovation and Start-Up Ideas

The One Stop Ideas Shop provides practical a forum for individuals to talk through their inventions/business ideas in a confidential setting, receive face to face expert guidance to enable to them to understand how to protect them and explore any potential for business opportunity. Find out more, [click here](#)

Help to grow your business through collaboration and innovation

Knowledge Transfer Partnership is the programme that supports innovation and promotes business growth, (part funded by Innovate UK) provides resources and expertise to thriving organisations who wish to innovate, expand or improve their competitiveness and productivity. Find out more, [click here](#)

Plymotion at Your Workplace - Free Adult Cycle Training , cycle groups and Walk and Talk

Free Adult Cycle Training , cycle groups and Walk and Talk Plymotion is working with companies to promote sustainable travel and encourage staff to be more active on their journey to work. Plymotion at Your Workplace is a free programme which helps encourage sustainable travel for the daily ommute . There is a range of initiatives on offer including free adult cycle training, bike maintenance, walk leader training and travel plan management tools. Why not have a look at our web pages and our latest business newsletter which you can find [here](#). If cycling in a group might start your new year off in the right direction why not have a look [here](#) If walking is more your thing- here's the latest Walk and Talk programme [here](#) For more information email Plymotion@plymouth.gov.uk

International Trade

Looking to overseas markets to grow your business is a big decision for any size business. To support you in your growth plans Devon Chamber offers International Trade advice and support, via our International Trade team and our involvement in [Devon International Trade Forum](#). Find out more, [click here](#)



Grants for charities to develop websites and Facebook advertising

Transform Foundation aims to encourage investment in digital technologies, skills and marketing in the charity sector. Offering grants to charities (with annual revenue between £350,000 and £30million) to develop websites and advertise through Facebook. Find out more, [click here](#)

DEADLINE: On going

Horizon 2020: EU Research Programme

EU funding for large-scale, international collaborative research projects. New work programme for 2018-2020: UK businesses, universities, public bodies, charities and healthcare providers can still participate. Find out more, [click here](#)

DEADLINE: On going

Applications Open for Mülheim Water Award 2018

People or institutions from Europe can apply with innovative procedures, products, concepts and new findings with a strong focus on practical use and application within water management. Application-ready solutions to meet future challenges in water systems and water analysis will also be accepted. Find out more, [click here](#)

DEADLINE: 27 February 2018

Clean Sky 2 Programme - Seventh Call for Proposals Now Open

A Joint Technology Initiative (JTI), a public-private partnership that brings together companies, universities, public laboratories, innovative SMEs and the European Commission to develop and demonstrate breakthrough technologies for the civil aircraft market and to cut aircraft emissions and noise. Find out more, [click here](#)

DEADLINE: 27 February 2018

Innovate UK launch £19M funding competition to support small and medium-sized firms to develop innovative ideas.

Projects must demonstrate significant innovation that will lead to new products, processes or services in any sector. Projects must last from six months to three years and have total eligible costs of between £25,000 and £1 million

DEADLINE: 28 February 2018

Voctech Seed Fund

Our aim is to help improve vocational skills in the UK's workforce by funding digital solutions for vocational learning. We only fund activity that is 'scalable' through technology, ie projects that use digital methods to widen access to vocational learning. Find out more, [click here](#)

DEADLINE 14 March 2018

Ideas from Europe - Development and Scaling Call for Entrepreneurs

The European Commission has launched a Call for Proposals concerning the further development and scaling of Ideas from Europe (IfE), an initiative developed by the European Commission in close cooperation with the Dutch Ministry of Economy and the SME Envoys. IfE is part of the European Commission's efforts to make sure Europe's entrepreneurs can scale their business ideas and do so in Europe. This Call is part of how the European Commission is looking into ways to scale the IfE initiative. Find out more, [click here](#)

DEADLINE: 15 March 2018

Innovate UK Launches Strand 1 Health and Life Sciences Sector Competition

Through this competition, Innovate UK (IUK) is investing in innovation projects that inspire new products, processes and services that address challenges in health and life sciences (H&LS). The aim is to develop innovations that lead to increased agricultural productivity, enhanced food quality and sustainability or improved healthcare outcomes. Find out more, [click here](#)

DEADLINE: 28 March 2018

Second Active and Assisted Living Smart Ageing Prize Launch

Entries need to focus on social participation and quality of life, with the aim to enhance the networks and social experiences of older adults in the real world through innovative digital

technologies. Find out more, [click here](#)

DEADLINE: 30 March 2018

\$2 Million International GoFly Competition Open for Innovators to Create a Personal Flying Device.

The aim is to foster the development of safe, quiet, ultra-compact, near-VTOL (vertical take-off and landing) personal flying devices that are capable of flying twenty miles while carrying a single person. Find out more, [click here](#)

DEADLINE: 4 April 2018

Applications Open for Techstars London Summer 2018 from Companies across the World

Techstars is a global ecosystem that empowers entrepreneurs to bring new technologies to market, wherever they choose to build their business. With numerous mentorship-driven accelerator programmes worldwide, Techstars exists to support the most promising entrepreneurs throughout their lifelong journey. Find out more, [click here](#)

DEADLINE 8 April 2018

£35m IUK Launches Digital Health Technology Catalyst 2018 Round Two Competition

The Digital Health Technology Catalyst is a £35 million competition, funded through the Industrial Strategy Challenge Fund over a four-year period. The UK's innovation agency, Innovate UK (IUK), has launched the second call of the Fund to support projects that develop new digital technology solutions to healthcare challenges. Find out more, [click here](#)

DEADLINE 18 April 2018

£15m New fund to develop innovative ideas

Innovate UK has announced a new fund to support small and medium-sized businesses to develop innovative ideas. To compete for a share of the £15 million fund, applicants must demonstrate that their project is innovative and will lead to new products, processes or services. Projects must last from six months to three years and have total eligible costs of between £25,000 and £1 million. Innovate UK has also announced a £10 million fund for Knowledge Transfer Partnerships, which connect UK businesses with an academic or research organisation and a suitably qualified graduate to work on innovation projects. To find out more, [click here](#)

DEADLINE 9 May 2018.

Up to £150k grant for local community capital projects

One off grants scheme in 2018 to support Capital projects that will benefit local communities across the UK. Grants range from £30,000 – £150,000. Find out more, [click here](#)

DEADLINE 30 June 2018

Government Promotes Agri-tech Revolution with £90m for Transforming Food

Production

UK businesses can make connections and find out about £90 million of investment to improve food and farming, as part of the Industrial Strategy Challenge Fund. Find out more, [click here](#)

€2.7 Billion in H2020 Research Funding for Information and Communication Technologies

The 2018-2020 Industrial Leadership Information and Communication Technologies (LEIT) Work Programme covers ICT technology in a comprehensive way, covering technologies for Digitising European Industry, HPC, Big Data and Cloud, 5G and Next Generation Internet. Find out more, [click here](#)

£21m to boost UK's world-class tech sector and spread the benefits across the country

The UK's world-leading tech sector will go from strength-to-strength after plans unveiled today set out a £21 million investment to create a new national network of regional tech hubs in areas across the country, including Belfast, Cardiff, Edinburgh and Birmingham. Find out more, [click here](#)



Best in Biz Awards International

Entries in the 6th annual International awards are now open - all companies in the world, including local companies, are eligible to enter. Find out more, [click here](#)

DEADLINE 9 March 2018

The National Family Business Awards 2018

Are you a family business or know of a fantastic family-run company? Nominate in up to 3 categories for The National Family Business Awards 2018 [here!](#)

DEADLINE 10 March 2018

Launch of 2018 Sunny Art Award for Emerging and Established Artists

This fine art competition represents an opportunity for both emerging and established artists to showcase their work and gain recognition for their talents on a global level. Find out more, [click here](#)

DEADLINE: 20 June 2018

DXA'18 UK Digital Experience Awards

Recognising Digital Excellence and Innovation. Now open for Entries. Find out more, [click here](#)
Awards Finals: Thursday 12th July 2018, Wembley Hilton



Department for International Trade

27-28 February 2018 | London

The UK's Department for International Trade presents the Civil Nuclear Showcase 2018.

To register, [click here](#)

Plymouth Social Enterprise Network | The 4th Devon New Economy Convergence

Saturday 3 March 2018 | 9:45am-4:30pm | Plymouth

The Devon New Economy Convergence is an annual one-day event bringing together individuals and groups from across the region seeking to build a thriving local economy.

To register, [click here](#)

One Stop Ideas Shop

Tuesday 13 March 2018 | 8am to 12 noon | Plymouth

Got an idea? Want to know how to turn it into a business?

The One Stop Ideas Shop provides a forum for individuals to talk through their inventions/business ideas in a confidential setting, receive face to face guidance to enable them to understand how to protect them and explore any potential for business opportunity, by experts including PATLIB UK, Plymouth University, NJ Akers & Co Patent and Trade Mark Attorneys, Thompson Jenner LLP and Ashfords LLP.

To find out more, [click here](#)

Talking Business event - Plymouth Retail: In or Out?

Thursday 15 March 2018 | 5.45pm to 9pm | Plymouth

Join us to hear our speakers discuss the challenges faced by the retail sector and the plans which are in place to support Plymouth in creating a vibrant city centre and waterfront.

To find out how to book your place [click here](#)

Plymouth Workspace Week

Monday 19 March 2018 to Friday 23 March 2018 | Plymouth

Each business centre/serviced office/incubator/coworking space in Plymouth will be opening their doors to celebrate all that is great about flexible on-demand workspace in Britains Ocean City.

Find out more, [click here](#)

Summer Opportunities Fair

Wednesday 21 March 2018 | 11am – 3pm | Plymouth

This event is free of charge to attend and is a fantastic chance for Employers to showcase the opportunities they have. If an employer has part-time, seasonal, summer internship/work experience or voluntary vacancies then we believe they would really benefit from promoting these to our students at this fair.

To register, [click here](#)

Global Business Accelerator Visit to Canada

Monday 19 - Friday 23 March 2018 | Canada

The Enterprise Europe Network, supported by Innovate UK, has opened a Global Business Accelerator Programme including a company visit to Toronto for companies in the Agri-Tech industry. The programme includes a pitch training and briefing event in addition to post-visit support. Delegates will have the opportunity to meet key industry stakeholders, potential commercial and knowledge transfer partners based in the Toronto and Guelph area for 5 days. Application closing date: Friday 26 January 2018

To register, [click here](#)

Innovate2succeed - General Data Protection Regulation (GDPR)

Thursday 12 April 2018 | 8.30am to 11.30am | Plymouth

The EU General Data Protection Regulation (EU GDPR) is one of the most important changes to data privacy in 20 years. It's an act which will affect businesses of all shapes and sizes so make sure you're prepared.

To register, [click here](#)

Marine Tech Expo 2018

Thursday 21 June 2018 | All Day Event | Plymouth

Marine Tech Expo 2018 showcases the vibrant marine sector, inspiring knowledge base, and excellent opportunities for collaboration present in Plymouth and the wider South West.

Register [here](#) to obtain tickets.

Plymouth Armed Forces Day - Plymouth Hoe

Saturday 30th June 2018 | All Day event

This hugely popular family-fun event promises a packed line-up. We have advertising opportunities within the official event programme, which may be of interest to you. The 32 page, full colour programme is A5 size, with a 20,000 print run, and is also available as a digital guide which will go onto our website [click here](#) and is supported by our social media channels and network of partners.

To advertise your business please email sara.tapp@plymouth.gov.uk

Learn business skills with Prince's Trust Online

Want to gain the skills you need to set up your own business? Sign up to Prince's Trust Online, and learn at your own pace with dedicated support along the way. Join Prince's Trust Online today and, through a mix of videos, articles, and interactive content.

To get signed up [click here](#)

Webcasts

Webcast: Special Report on Consumer Spending

Thursday 8 March | 3.30pm to 4.15pm

This special report focuses on UK consumer spending. Consumer spending growth in 2017 looks to have roughly halved from the 11-year high reached in 2016. What can we expect for 2018 and beyond?

To register [click here](#)

INTERNATIONAL EVENTS

Department for International Trade

This is the central hub for business and networking opportunities. Search for future events and missions; register online and network with fellow delegates.

Find out more, [click here](#)

USEFUL GUIDES

ICO: Preparing for the GDPR - 12 steps to take now

Access the ICO's 12 step plan to ensure your business is compliant with the General Data Protection Regulation (GDPR) which, despite Brexit, is here to stay.

Find out more, [click here](#)

Information for your Potential Workforce

All you need to know when looking to live and work in Plymouth, Britain's Ocean City. For the online brochure [click here](#) For video [click here](#)

Heart of the South West Growth Hub Business Review Available

Eligible businesses can now access a fully funded one to one advice session with an external Business Adviser through the Growth Hub. The service provides you with an opportunity to speak to an expert adviser about your business and growth ambitions.

For your local Growth Hub details [click here](#)

Startup skills made simple

Join other entrepreneurs gaining the skills to start, grow or join a digital business

Find out more, [click here](#)

Made Smarter Review

An industry-led review exploring how UK manufacturing can maximise benefits from increasing adoption of digital technology through a strong industry and government partnership.

Find out more, [click here](#)

PROPERTY



Oceansgate office space

- Size: 13,670sq ft (93sq m to 1,270sq m)
 - Rent: Price on application
 - Status: Available to rent
 - Address: Enterprise Zone, Devonport, Plymouth PL1 4SG
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PROCUREMENT

Plymouth City Council is open for business, so if you are a supplier and want to find out more about how to do business with the Council, please click [here](#).

To find out more about opportunities the Council is advertising, please register with our regional Procurement Portal at www.supplyingthesouthwest.org.uk. The Portal is used by Plymouth and nearly 30 other Councils across the region to market opportunities in accordance with their local Policies.

If you are interested in selling to the wider Public Sector you may be interested in the following web page: <https://www.gov.uk/tendering-for-public-sector-contracts> where you can find out more information and search for other Public Sector opportunities through Contracts Finder.

BUSINESS RELATIONSHIP PROGRAMME

Whether you're just starting out, or an established business looking for practical business advice, we are offering free one hour business information, advice and guidance sessions at City Business Park every month for business owners looking to grow. To find out more and to book, please email Sam.Snowdon@plymouth.gov.uk

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This email was sent by Economic Development Department, Plymouth City Council, Ballard House, West Hoe Road, Plymouth, PL1 3AE.

If you have any questions or comments regarding this message please [email us](#) or phone 01752 305662